

RBF, Inc. Metrics by County 2007-2018*

RBF, Inc. Loans in Barron County

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Total</u> |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Total # Businesses | 3 | 9 | 14 | 10 | 10 | 3 | 3 | 8 | 2 | 10 | 12 | 2 | 86 |
| Start-ups | 1 | 1 | 8 | 5 | 3 | 0 | 1 | 1 | 0 | 3 | 6 | 2 | 31 |
| # Loans | 3 | 11 | 16 | 10 | 11 | 3 | 3 | 8 | 2 | 10 | 12 | 2 | 91 |
| Total Amount Awarded | \$400,000 | \$332,468 | \$527,671 | \$242,500 | \$288,143 | \$79,600 | \$425,000 | \$398,000 | \$105,500 | \$527,323 | \$349,476 | \$46,000 | \$3,721,681 |
| Pre-loan Jobs | 154 | 57 | 91 | 11 | 7 | 1 | 100 | 24 | 22 | 78 | 15 | 0 | 560 |
| Job Creation | 30 | 25 | 36 | 22 | 18 | 1 | 28 | 15 | 11 | 18 | 36 | 2 | 242 |
| Private \$ Leveraged | \$1,019,150 | \$512,651 | \$1,267,500 | \$2,042,750 | \$1,556,300 | \$288,900 | \$2,491,000 | \$7,406,827 | \$900,000 | \$9,020,549 | \$1,361,228 | \$65,000 | \$27,931,855 |

RBF, Inc. Loans in Chippewa County

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Total</u> |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Total # Businesses | 4 | 6 | 13 | 10 | 4 | 10 | 3 | 11 | 2 | 4 | 13 | 1 | 81 |
| Start-ups | 2 | 2 | 6 | 3 | 2 | 2 | 1 | 2 | 2 | 0 | 5 | 1 | 28 |
| # Loans | 4 | 6 | 13 | 10 | 4 | 10 | 3 | 11 | 3 | 4 | 13 | 1 | 82 |
| Total Amount Awarded | \$162,000 | \$290,000 | \$857,500 | \$450,000 | \$95,000 | \$487,200 | \$159,000 | \$723,000 | \$160,000 | \$213,250 | \$547,900 | \$30,000 | \$4,174,850 |
| Pre-loan Jobs | 13 | 13 | 79 | 34 | 5 | 21 | 6 | 45 | 0 | 43 | 53 | 0 | 312 |
| Job Creation | 11 | 12 | 49 | 24 | 6 | 39 | 6 | 42 | 5 | 18 | 46 | 8 | 266 |
| Private \$ Leveraged | \$271,800 | \$1,432,900 | \$5,947,270 | \$1,311,762 | \$532,060 | \$3,521,950 | \$951,698 | \$4,703,814 | \$1,115,000 | \$472,750 | \$1,141,725 | \$185,000 | \$21,587,729 |

RBF, Inc. Loans in Clark County

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Total</u> |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Total # Businesses | 3 | 10 | 3 | 3 | 2 | 4 | 3 | 4 | 1 | 6 | 3 | 0 | 42 |
| Start-ups | 2 | 5 | 3 | 2 | 0 | 3 | 3 | 0 | 0 | 4 | 1 | 0 | 23 |
| # Loans | 3 | 11 | 3 | 3 | 2 | 5 | 4 | 5 | 1 | 6 | 3 | 0 | 46 |
| Total Amount Awarded | \$195,000 | \$1,222,000 | \$72,185 | \$220,000 | \$440,000 | \$903,500 | \$113,000 | \$291,300 | \$80,000 | \$291,000 | \$99,000 | \$0 | \$3,926,985 |
| Pre-loan Jobs | 11 | 128 | 3 | 31 | 132 | 58 | 7 | 13 | 4 | 0 | 1 | 0 | 388 |
| Job Creation | 25 | 71 | 3 | 25 | 55 | 42 | 17 | 23 | 2 | 20 | 4 | 0 | 287 |
| Private \$ Leveraged | \$1,003,371 | \$4,305,900 | \$110,000 | \$624,000 | \$2,090,000 | \$1,898,200 | \$200,998 | \$4,902,428 | \$213,000 | \$1,693,285 | \$270,250 | \$0 | \$17,311,432 |

RBF, Inc. Loans in Dunn County

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Total</u> |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Total # Businesses | 3 | 6 | 8 | 6 | 4 | 5 | 11 | 5 | 1 | 6 | 7 | 0 | 62 |
| Start-ups | 2 | 2 | 5 | 3 | 3 | 3 | 4 | 1 | 1 | 2 | 3 | 0 | 29 |
| # Loans | 3 | 7 | 8 | 6 | 4 | 5 | 11 | 5 | 2 | 8 | 7 | 0 | 66 |
| Total Amount Awarded | \$145,000 | \$475,000 | \$638,000 | \$158,565 | \$153,000 | \$110,500 | \$678,600 | \$275,000 | \$80,000 | \$270,000 | \$455,950 | \$0 | \$3,439,615 |
| Pre-loan Jobs | 60 | 79 | 16 | 2 | 1 | 9 | 98 | 43 | 0 | 2 | 19 | 0 | 329 |
| Job Creation | 35 | 31 | 146 | 11 | 24 | 16 | 60 | 43 | 18 | 10 | 14 | 0 | 408 |
| Private \$ Leveraged | \$967,700 | \$1,195,000 | \$4,099,500 | \$965,000 | \$436,537 | \$658,260 | \$2,554,431 | \$2,570,355 | \$397,500 | \$606,000 | \$1,841,750 | \$0 | \$16,292,033 |

RBF, Inc. Loans in Eau Claire County

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Total</u> |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|---------------------|
| Total # Businesses | 1 | 1 | 3 | 6 | 7 | 2 | 4 | 6 | 4 | 6 | 10 | 0 | 50 |
| Start-ups | 1 | 0 | 2 | 3 | 4 | 1 | 1 | 2 | 0 | 3 | 3 | 0 | 20 |
| # Loans | 1 | 1 | 4 | 6 | 7 | 2 | 6 | 6 | 4 | 7 | 10 | 0 | 54 |
| Total Amount Awarded | \$40,000 | \$30,000 | \$180,000 | \$160,000 | \$149,500 | \$55,000 | \$490,000 | \$372,700 | \$280,000 | \$403,300 | \$607,500 | \$0 | \$2,768,000 |
| Pre-loan Jobs | 0 | 0 | 5 | 23 | 29 | 0 | 147 | 14 | 29 | 27 | 37 | 0 | 311 |
| Job Creation | 2 | 0 | 18 | 48 | 20 | 2 | 30 | 30 | 12 | 106 | 34 | 0 | 302 |
| Private \$ Leveraged | \$73,500 | \$0 | \$610,000 | \$361,700 | \$122,000 | \$507,450 | \$1,211,671 | \$943,560 | \$1,175,000 | \$7,001,950 | \$5,845,335 | \$0 | \$17,852,166 |

RBF, Inc. Loans in Polk County

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Total</u> |
|----------------------|-------------|-------------|-------------|-------------|--------------|-------------|--------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Total # Businesses | 2 | 15 | 20 | 17 | 15 | 10 | 13 | 8 | 1 | 5 | 10 | 1 | 117 |
| Start-ups | 1 | 3 | 4 | 11 | 8 | 4 | 5 | 4 | 0 | 1 | 2 | 0 | 43 |
| # Loans | 2 | 16 | 22 | 18 | 15 | 10 | 14 | 8 | 1 | 5 | 10 | 1 | 122 |
| Total Amount Awarded | \$80,000 | \$538,800 | \$590,936 | \$496,800 | \$1,026,900 | \$396,150 | \$850,950 | \$290,000 | \$63,300 | \$325,000 | \$928,500 | \$60,000 | \$5,647,336 |
| Pre-loan Jobs | 3 | 43 | 34 | 13 | 13 | 62 | 44 | 31 | 5 | 22 | 44 | 19 | 333 |
| Job Creation | 9 | 33 | 32 | 27 | 99 | 37 | 59 | 25 | 5 | 21 | 62 | 9 | 418 |
| Private \$ Leveraged | \$234,000 | \$477,883 | \$1,125,802 | \$944,463 | \$13,691,819 | \$787,425 | \$31,711,067 | \$1,766,700 | \$780,700 | \$1,249,955 | \$6,913,233 | \$0 | \$59,683,047 |

RBF, Inc. Loans in St. Croix County

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Total</u> |
|----------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|
| Total # Businesses | 8 | 16 | 17 | 14 | 5 | 8 | 13 | 8 | 1 | 8 | 18 | 1 | 117 |
| Start-ups | 2 | 7 | 5 | 5 | 1 | 4 | 4 | 2 | 1 | 4 | 4 | 1 | 40 |
| # Loans | 8 | 17 | 17 | 14 | 5 | 8 | 14 | 8 | 1 | 9 | 18 | 1 | 120 |
| Total Amount Awarded | \$1,135,000 | \$1,087,957 | \$1,376,263 | \$639,150 | \$225,000 | \$577,000 | \$1,495,885 | \$198,800 | \$150,000 | \$444,000 | \$1,163,992 | \$60,000 | \$8,553,047 |
| Pre-loan Jobs | 187 | 96 | 100 | 71 | 21 | 15 | 335 | 8 | 0 | 8 | 70 | 1 | 912 |
| Job Creation | 75 | 69 | 162 | 67 | 14 | 37 | 130 | 9 | 21 | 54 | 79 | 10 | 727 |
| Private \$ Leveraged | \$8,196,239 | \$6,977,725 | \$5,940,837 | \$4,579,750 | \$1,088,151 | \$4,582,100 | \$9,509,328 | \$372,600 | \$911,000 | \$3,526,134 | \$4,360,625 | \$26,500 | \$50,070,989 |

Total All Counties

| | <u>2007</u> | <u>2008</u> | <u>2009</u> | <u>2010</u> | <u>2011</u> | <u>2012</u> | <u>2013</u> | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>Total</u> |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|-------------|--------------|--------------|-------------|---------------|
| Total # Businesses | 24 | 63 | 78 | 66 | 47 | 42 | 50 | 50 | 14 | 47 | 73 | 5 | 559 |
| Start-ups | 11 | 20 | 33 | 32 | 21 | 17 | 19 | 12 | 6 | 18 | 24 | 4 | 217 |
| # Loans | 24 | 69 | 83 | 67 | 48 | 43 | 55 | 51 | 16 | 51 | 73 | 5 | 585 |
| Total Amount Awarded | \$2,157,000 | \$3,976,225 | \$4,242,555 | \$2,367,015 | \$2,377,543 | \$2,608,950 | \$4,212,435 | \$2,548,800 | \$1,158,800 | \$2,728,873 | \$4,152,318 | \$196,000 | \$32,726,514 |
| Pre-loan Jobs | 428 | 416 | 328 | 185 | 208 | 166 | 737 | 178 | 61 | 180 | 239 | 20 | 3146 |
| Job Creation | 187 | 241 | 446 | 224 | 236 | 174 | 330 | 187 | 104 | 259 | 275 | 29 | 2692 |
| Private \$ Leveraged | \$11,765,760 | \$14,902,059 | \$19,100,909 | \$10,829,425 | \$19,516,867 | \$12,244,285 | \$48,630,193 | \$22,666,284 | \$6,387,200 | \$24,225,623 | \$21,734,146 | \$276,500 | \$212,279,251 |
| \$'s Awarded/Job Created+Retained | \$3,507 | \$6,052 | \$5,481 | \$5,787 | \$5,355 | \$7,673 | \$3,948 | \$6,983 | \$7,023 | \$6,216 | \$8,078 | \$4,000 | \$5,606 |

*Data compiled through December 31, 2018. Does not include CDBG, EDI-TEF, or RBF-EDA loans.